

Emily S. Palumbos

Director of Grants / Director of Senior Management

Over 15 years of experience in local, state and federal government including the Monroe County Legislature, New York State Assembly and U.S. Congress.

Accomplished in government relations, strategic planning, government agency coordination as well as funding research, grant writing, and administration.

Successful in working with local government processes, facilitating improved operations and targeting municipal efficiency.



Expertise / Experience

Government Process and Local Government Operations – Utilizing perspective gained from senior positions at many levels of government, provides effective guidance to municipal leaders in supporting economic development to enhance community growth.

Specializes in implementation of technology and best-practices in day-to-day operations, to increase productivity and municipal efficiency.

Strong ability in identifying and securing external financial resources, including development of long-term strategies for economic sustainability.

Community Outreach & Engagement - Organizes effective, issue-specific communication campaigns fostering community education, understanding and acceptance of new policies or ideas.

Strategic Communications – Facilitator of coordinated messaging using multiple venues: community meetings, focus groups, roundtable discussions, public workshops, news media, newsletters, and internal communications.

Able to cultivate powerful positive relationships and improve communication through innovation, ensuring intended results.

Education:

MPA, Public Administration,
University at Albany,
Rockefeller College

BA, Political Science,
SUNY FREDONIA

Course Certifications,
Ontario County Excelsior
Management Academy

Continuing Professional
Development

Professional Experience:

Practice Group Specialist
for Honorable Thomas M.
Reynolds, in Government
Relations & Public Policy
Practice, Nixon Peabody
LLP

Presidential Appointee
to the Office of Public
Affairs at Homeland
Security headquarters in
Washington, D.C.

Former Federal Lobbyist